

- Q.4 Which function of Management related to placing the right person at the right job?
- a) Organising b) Planning
c) Staffing d) Controlling
- Q.5 Detailed project report contains which of the following information?
- a) Promoter's profiles b) Market potential
c) Cost of project d) All of the above
- Q.6 Finding ways to reduce _____ is a key responsibility of management.
- a) Dissatisfaction b) Uncertainly
c) Stress d) None of above

Section-B

Note: Objective/Completion type questions. All questions are compulsory. (6x1=6)

- Q.7 Define motivation.
- Q.8 What is full form of NSIC?
- Q.9 What do you mean by "Make in India" scheme?
- Q.10 What do you mean by the term Co-ordination?
- Q.11 Define Market survey?
- Q.12 Define staffing.

Section-C

Note: Short answer type Questions. Attempt any eight questions out of ten Questions. (8x4=32)

- Q.13 Discuss the importance of Organizing.
- Q.14 What is NABARD? What are its various functions?
- Q.15 Define autocratic leadership.
- Q.16 List the functions of managements.
- Q.17 What are various features of Controlling? Explain in brief.
- Q.18 Discuss the importance of Decision Making?
- Q.19 Differentiate between 'Recruitment' and 'Selection'.
- Q.20 Write the main contents of project report.
- Q.21 Define the term sale forecasting.
- Q.22 What are important qualities of a good leader?

Section-D

Note: Long answer questions. Attempt any two questions out of three Questions. (2x8=16)

- Q.23 Define Leader. Explain the main quality traits that a leader should possess to be effective.